

PAK CANADA BI-LATERAL TRADE

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Pakistan-Canada bilateral goods trade rose by 38.4% in 2016 from 2015 and has touched highest peak of bilateral trade ever. Bilateral trade has doubled in just 2 years. However, Balance-of-Trade is heavily in favour of Canada since 2014.

PAKISTAN EXPORTS TO CANADA

Pakistan's exports to Canada is consistently on the rise and rose by 3.7% in 2016 as compared to 2015.

C\$ million

	2012	2013	2014	2015	2016
Pakistan	277.5	294.5	316.6	351.0	364.1
Others	461,794.3	475,366.2	511,883.3	535,945.5	532,937.6
Total all Countries	462,071.8	475,660.7	512,200.0	536,296.4	533,301.8

Source : Statistics Canada

TOP EXPORT PRODUCTS OF PAKISTAN TO CANADA

Textiles, Leather articles and vegetable products are the biggest export products of Pakistan to Canada in 2016.

C\$ million

HS - Product	2015	2016
63 - Other Made-Up Textile Articles and Worn Clothing	79.2	84.6
62 - Woven Clothing and Articles of Apparel	49.2	57.7
61 - Knitted or Crocheted Clothing and Articles of Apparel	60.8	56.0
42 - Articles of Leather; Saddlery and Harness, Travel Goods, Handbags and Similar Containers	38.8	33.6
39 - Plastics and Articles Thereof	22.9	30.5
10 - Cereals	15.9	12.3
73 - Articles of Iron or Steel	6.8	9.3
94 - Furniture, and Stuffed Furnishings; Lamps and Illuminated Signs; Prefabricated Buildings	6.7	8.5
52 - Cotton, Cotton Yarns and Cotton Fabrics	9.5	8.2
95 - Toys, Games, Sporting Goods and Other Goods for Amusement	6.8	6.2
17 - Sugars and Sugar Confectionery	4.9	6.0
09 - Coffee, Tea, Maté and Spices	6.4	5.6

25 - Salt, Sulfur, Earths, Lime, Stone, Cement and Plastering Materials	2.8	4.6
90 - Optical, Medical, Photographic, Scientific and Technical Instrumentation	3.9	4.2
57 - Carpets and Other Textile Floor Coverings	4.4	3.5
71 - Pearls, Precious Stones or Metals, Coins and Jewellery	3.5	3.3
19 - Preparations of Cereals, Flour, Starch or Milk (Including Bread and Pastry)	2.5	3.0
55 - Man-Made Staple Fibers, Staple Fiber Yarns and Fabrics	2.1	2.6
82 - Tools, Implements, Cutlery, Spoons and Forks of Base Metals	2.3	2.3
20 - Preparations of Vegetables, Fruit, Nuts or Other Parts of Plants	2.6	2.3
21 - Miscellaneous Edible Preparations	1.7	2.0
08 - Edible Fruits and Nuts	1.7	1.9
54 - Man-Made Filaments; Strip and the Like of Man-Made Textile Materials	1.6	1.5
13 - Lac, Gums, Resins and Other Vegetable Saps and Extracts	3.1	1.4
41 - Raw Hides, Skins (Other than Furskins) and Leather	1.4	1.1
Sub-total	341.6	352.2
Others	9.4	12.0
Total (All Products)	351.0	364.1

Source : Statistics Canada

CANADA EXPORTS TO PAKISTAN

Canada's export to Pakistan has increased by more than 560% since 2013 and again jumped by 56% in 2016.

C\$ million

	2012	2013	2014	2015	2016
Pakistan	281.5	163.0	387.1	691.1	1,078.5
Others	454,889.2	471,783.9	526,385.8	523,357.8	515,526.0
Total all Countries	455,170.7	471,946.9	526,772.9	524,048.9	516,604.5

Source : Statistics Canada

TOP EXPORT PRODUCTS OF CANADA TO PAKISTAN

Colza or Rape seed, lentils and machinery/mechanical appliances are the biggest Canada's export products to Pakistan.

C\$ million

HS - Product	2015	2016
12 - Oil Seeds, Oleaginous Fruits, Industrial or Medicinal Plants, Straw and Fodder	401.1	732.9
07 - Edible Vegetables and Certain Roots and Tubers	124.4	160.5
84 - Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	33.7	43.9
44 - Wood and Articles of Wood (Incl. Wood Charcoal)	31.1	40.7
72 - Iron and Steel	16.0	19.7

47 - Pulp of Wood and The Like; Waste and Scrap of Paper or Paperboard	9.4	14.2
90 - Optical, Medical, Photographic, Scientific and Technical Instrumentation	18.7	10.8
63 - Other Made-Up Textile Articles and Worn Clothing	10.5	9.8
48 - Paper, Paperboard and Articles Made From These Materials	5.9	8.2
85 - Electrical or Electronic Machinery and Equipment	6.9	5.8
76 - Aluminum and Articles Thereof	2.6	5.6
88 - Aircrafts and Spacecrafts	0.1	4.1
30 - Pharmaceutical Products	2.5	3.6
87 - Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	1.0	1.8
32 - Tannins, Dyes, Pigments, Paints, Varnishes, Inks, Putty and Other Similar Substances	0.1	1.7
39 - Plastics and Articles Thereof	3.2	1.6
75 - Nickel and Articles Thereof	3.0	1.5
86 - Rail Transportation (Incl. Tramways and Traffic Signalling Equipment)	2.1	1.2
05 - Products of Animal Origin Not Elsewhere Classified	0.4	0.8
28 - Inorganic Chemicals and Compounds of Precious Metals and Radioactive Elements	0.2	0.7
02 - Meat and Edible Meat Offal	0.1	0.6
73 - Articles of Iron or Steel	0.7	0.6
23 - Residues and Waste from the Food Industries, and Prepared Animal Fodder	0.2	0.6
62 - Woven Clothing and Articles of Apparel	0.3	0.5
82 - Tools, Implements, Cutlery, Spoons and Forks of Base Metals	0.2	0.5
Sub-total	674.1	1,071.8
Others	17.0	6.7
Total (All Products)	691.1	1,078.5

Source : Statistics Canada

TRADE SHOWS IN PAKISTAN 2017

Name of Show	Venue	Dates
Gtex Textile Machine Exhibition	Karachi Expo Center	Jan 20-22, 2017
Auto & Transport Asia	Karachi Expo Center	March 14-16, 2017
Fire & Security Pakistan	Islamabad Pak-China Friendship Center	March 7-9, 2017
Safe Secure Pakistan	Islamabad Pak-China Friendship Center	March 7-9, 2017
Engineering Asia	Karachi Expo Center	March 14-16, 2017
ITIF Asia	Karachi Expo Center	March 14-16, 2017

Oil, Gas & Power Asia	Karachi Expo Center	March 14-16, 2017
Food, Agri& Livestock Asia	Karachi Expo Center	March 20-22, 2017
Food+Technology Pakistan	Karachi Expo Center	March 24-26, 2017
Plastic, Packaging & Print Asia	Karachi Expo Center	March 20-22, 2017
3P-Plas Print Pack Pakistan	Lahore Expo Center	March 24-26, 2017
Textile Asia	Karachi Expo Center	March 28-30, 2017
Igatex Pakistan	Karachi Expo Center	April 26-29, 2017
Icadex Pakistan	Karachi Expo Center	April 26-29, 2017
IT Showcase Pakistan	MariottHotel, Karachi	April 18, 2017
Halal Food Asia	Karachi Expo Center	May 2017
Energy Pakistan	Karachi Expo Center	May 16-18, 2017
Pogee Pakistan	Karachi Expo Center	May 16-18, 2017
International Education Exhibition of Pakistan-Lahore	Lahore	July 23-27, 2017
Plastic & Pack Pakistan-International Plastic &Packaging Industry Exhibition	Karachi Expo Center	August 1-3, 2017
Iftech Food + Bev Tec Pakistan	Expo Center Lahore	August 1-3, 2017
Iftech Pakistan	Expo Center Lahore	August 1-3, 2017
Health Asia	Karachi Expo Center	August 8-24, 2017
Safety & Security Pakistan	Islamabad	September 2017
Ego Pakistan	Expo Center Lahore	September 2017
Itn Asia	Karachi Expo Center	September 1-3, 2017
Paint & Coating Expo	Karachi	October 2017
Build Pakistan	Karachi Expo Center	October 2017
Expo Pakistan	Karachi Expo Center	November 09-12 2017
IDEAS	Karachi Expo Center	November 2017
Build Asia	Karachi Expo Center	December

		18-20, 2017
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Note: Dates and Venues are tentative. Check the event website and contact the organizer before planning for the event.

TRADE SHOWS IN CANADA 2017

S.No.	Name of Fair	Venue	Dates
1.	PDAC 2017	Toronto	5-8 March, 2017
2.	DX3 2017	Toronto	8-9 March, 2017
3.	National Women's Show	Montreal	17-19 March, 2017
4.	Montreal Wood Convention	Montreal	28-30 March, 2017
5.	SIAL Canada	Toronto	2-4 May, 2017
6.	Stonex Canada	Toronto	16-18 May, 2017
7.	Canadian Furniture Show	Toronto	26-28 May, 2017
8.	Halal Fest	Toronto	15-16 July, 2017
9.	ATSC 2017 (Apparel Textile Sourcing Canada)	Toronto	21-23 August, 2017
10.	Montreal International Game Summit (MIGS)	Montreal	November 2017
11.	Construct Canada	Toronto	29 Nov – 1 Dec, 2017

EXPORT PACKAGE

On 10th January, 2017, the Government of Pakistan announced Rs.180 billion incentive package to exporters to boost the country's exports.

Under the package, sales tax and customs duty on import of textile machinery and cotton have been abolished.

Under this package, the exporters will be liable to increase exports by 5% from January to June 2017 and then by further 10% in financial year 2017-18. Under this package, the duty drawback for garments would be 7%, textile made ups 6%, processed fabric 5%, yarn and grey fabric 4%, sports goods, leather and footwear 7% and carpets and tents 5%. Similarly, the government abolished import duty on cotton and also abolished customs duty on man-made fibre other than polyester and sales tax on import of textile machinery has also been abolished.

The package would enhance the country's exports by US\$2.5 to US\$3 billion by the end of June 2018. Prior to the incentive package, the government had already reduced the power tariff for the industries from Rs.15-16 per unit to Rs.11 per unit. Similarly, the government is providing uninterrupted power supply to the industries in the country. The government had already given zero-rated facility to 5 export sectors in the budget. The government would give the duty drawback facility through State Bank of Pakistan.

PAKISTAN ONLINE EXPORTER DIRECTORY

Trade Development Authority of Pakistan (TDAP) has developed its first online Pakistan Exporters' Directory. The Directory is now on stream and can be accessed both through TDAP's website and direct search www.pakistanexportersdirectory.gov.pk

The Directory provides an extensive online database of Pakistani exporters to assist foreign buyers in sourcing their requirements from Pakistan.

The Directory provides an elaborate search facility based on three key parameters that include HS Code, Product Category, and Company Name. Companies in the Directory have been placed into large, medium, and small categories based on their annual export turnovers. This will facilitate foreign buyers and local companies in establishing mutually beneficial communications and linkages.

Functionality of the Directory will be enhanced during the second phase of its development wherein its scope will be enlarged through addition of several new features and improving the existing one based on users' feedback.

Prepared By : Consulate General of Pakistan , Montreal